

Viking Masek offers a variety of automated packaging machines and ancillary equipment. To ensure the machine we recommend is ideal for your packaging needs, we typically ask the following questions during our introductory meetings. Knowing the answers to these questions will ensure we provide you with the best recommendation for your specific situation.

#### **General Information**

Company name	
Contact person name	
Contact person phone	
Contact person email	

Question	Answer
Do you have automated packaging equipment in your facility right now?	
Do you have any budgetary restrictions?	
On what date do you need the equipment installed and running at your facility?	
How many staff will need to be trained on the equipment?	
Notes:	

#### **Product Information**

Question	Answer
What is a general description of your product?	
Does the freshness or shelf life of your product need to	
be protected or extended?	
Is your product explosive or combustible?	
Solid products	
What is the maximum piece size and weight?	
What is the bulk density?	
Powder products	
Is your product dusty?	
What is the bulk density?	
Is your product free flow or non-free flow?	
Liquid products	
What is the viscosity?	
Does your product contain particulates? If so, what are	
they and what are their size?	
What is the product's fill temperature?	
Notes:	



# **Package Information**

Question	Answer
Are you using premade pouches or rollstock film?	
What is (are) your bag type(s)?	
What are your package dimensions?	
What are your package weights/volumes?	
Are date or lot codes needed on the package?	
Do your bags have holes for hanging on a display?	
Does your bag have a tear notch or micro-perforation for	
easy opening?	
Does your bag have a pour spout?	
Does your bag have reclosures (zippers, tin ties, caps)?	
Does your bag have a one-way pressure valve (common	
for coffee applications)?	
Do labels need to be applied to your bag during the	
packaging process?	
Notes:	

## **Facility Information**

Question	Answer
How much floor space do you have available for a	
packaging line (in square feet/meters)?	
What is your ceiling height?	
What is the temperature inside your facility?	
What is the humidity inside your facility?	
Is static or dust a concern in your packaging environment?	
Is your packaging environment wet?	
How much weight can your floor support?	
Notes:	



## **Packaging Equipment Information**

Question	Answer
What are your packaging speed requirements?	
Will the equipment need to be washed with pressurized	
liquids or sanitized on a regular basis?	
Do you have existing equipment that you will need to	
integrate with this machine?	
Do you need equipment to feed your product into the	
packaging machine?	
Do you need equipment to convey your product out of	
the packaging machine?	
Does your package need to be x-rayed, check-weighed,	
or run through a metal detector as part of the packaging	
process?	
Notes:	

#### **Secondary Packaging Equipment Information**

Question	Answer
Does your finished bag need to be automatically packed into cardboard cartons?	
If yes, what is your carton size, orientation, piece count,	
and carton style (end load, top load, wrap around, tray)?	
Do you need to automate case packing or palletizing as part of your packing line?	
Notes:	